USF Financing Corporation and USF Property Corporation

A AA

LONG-TERM FINANCING OBJECTIVES

Provide low-cost, low-risk, long-

Maintain strong credit ratings: USF, Housing, Marshall Center, and Parking systems

Negotiate sound credit structures supporting each bond series

Seek low-cost capital by accessing public and private markets

Capitalize on opportunities to convert variable to fixed rates, reduce credit risks, reduce swaps, and refund at call dates to lock-in low interest rates

Public / Private Transactions

	PUBLIC BONDS	PRIVATE PLACEMENTS	TOTAL
Number of Closed Transactions	17	9	26
\$ of Closed Transactions	\$1.1 B	\$0.3 B	\$1.4 B
Current Outstanding Debt	\$166 M	\$188 M	\$354 M

NEAR-TERM INITIATIVES

P3 USF Student Housing Development Project \$133 M (\$40 M Equity, \$93 M Debt)

o <u>Opportunity</u>:

Develop multi-use residential village

o <u>Objectives</u>:

Transfer risks for capital asset maintenance, construction, operations and demand Accelerate delivery of housing project Preserve USF credit ratings and debt capacity

o USFFC Involvement:

Released Andros Ground for P3
Continued management of USF Housing debt

Capitalize on Opportunity to Convert Series 2013A Certificates

o Opportunity:

Convert \$40 million of variable rate debt to fixed rate (Series 2013A) Terminate associated interest rate swap

o <u>Objectives</u>:

Reduce risk associated with variable rate bonds Lock in current low, long-term market rates

10-YEAR CORPORATE TRACK RECORD

USF Financing/Property Corporation

The Corporations play a large and strategic role for the University by providing an economical, efficient and unified plan

The USF Board of Trustees approved formation of the two Corporations in December 2004; operations commenced in March 2005.

\$1.4 billion in Financing Transactions Closed

\$520 million of Projects Developed

1.9 million sq ft of Projects Developed

\$382 million in total Corporate Assets

\$354 million of Corporate Debt outstanding as of September 30, 2015

3.94% Long-Term Cost of Capital (includes Arena taxable note)

o T-E Bond Buyer revenue bond index 30-year 4.07% (October 16, 2015)

USF Financing Systems

Housing A1-rated \$195 million system supported by student fees.

o Includes Tampa housing, St. Petersburg housing and parking garage, and St. Petersburg multi-purpose student center Marshall Student Center Aa3-rated \$36 million revenue bond Series supported by student fees.

<u>Health</u> unrated \$77 million system supported by USF medical facilities revenue.

o Includes two state-of-the-art medical clinics, a medical office building and the new Center for Advanced Medical Learning & Simulation (CAMLS)

Athletics / Arena unrated \$47 million system supported by Athletics facilities revenue and Arena revenue.

o Includes basketball, baseball and softball facilities, soccer and football practice fields, and renovated Arena

GOVERNANCE STRUCTURE

<u>USF Financing/Property Corporation (USFFC/USFPC) Directors and Officers</u>

Board of Directors

Name 4-Year Term Ending

GOVERNANCE STRUCTURE

Board of Directors Composition and Term Limits

At least 5, but no more than 7, members; appointed as follows:

- o One Director appointed by USF Board of Trustees
- o One Director shall be the USF President or designee
- o One Director shall be USF CFO or designee
- o Two Directors, one from the Boards of Directors of each of two of the Regional Campuses shall be appointed by the then members of the Boards of Directors
- o Up to two additional directors may be elected at the annual meeting of the Board of Directors by the then current members of the Board of Directors

Terms of Office:

- o Four years in length
- o Maximum of two consecutive terms
- o Directors may be re-appointed or re-elected to the Board of Directors after the expiration of one-year following the end of his